

William F. "Bill" Mitchell

Land Entitlements, Permitting and Regulatory Affairs Executive



Career Achievements:

***25 Years Private/Public Industry Experience**

Includes:

*** 5 Years With NYSE Companies**

*** 4 Years As Commercial Real Estate Associate**

*** 16 Years With National & Regional General Contractors**

Plus 12 Years with U.S. Government/DOD-Engineering

All while working with Regulatory Agencies:

City, County, Regional, State & Federal

Bachelor's Degree – Marketing & Communications

Associates Degree – Engineering

Associates Degree - Architecture

863.424.7582

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Summary of My Career Path

After serving in the USAF overseas in RED HORSE Command (Engineers) & just prior to discharge working at a Pentagon Staff Agency level I joined Darden Restaurants as Site Development Administrator.

There I utilized my military/regulatory knowledge and expertise to my advantage in working with Regulatory Municipal & Utility Agencies throughout the U.S.

After Darden I worked in the General Contracting Industry in Florida and served clients in representing them to Local, District & State Regulatory Agencies, Utility Districts and Departments.

After 4 years working in the Real Estate Brokerage Industry I worked for NYSE companies managing their entitlement and regulatory work that included City, County, Regional, State and Federal Agencies.

I have a comprehensive ability to digest & understand governmental regulations and documentation. Additionally, I am able to dissect and assimilate this information for the clear and concise understanding of my associates and consultants.

I have reviewed and analyzed numerous local regulatory Administrative Codes as well as State Legislature actions and Florida Statutes. I have a strong engineering background and I have become close allies with in-house and outside counsel.

I am extremely comfortable in working closely with and taking direction from Senior Management, CEOs & GMs as depicted in my references below. Because of my most recent involvement with NYSE Development Companies I am accustomed to briefing Senior Management and reporting only salient points outlined for their objective understanding.

Since I also have a Marketing & Communications background I have made numerous presentations to Civic, Industry & Business Groups as well as Boards of Commissioners. I understand the necessity of offsite and after hour's meetings and have always taken on leadership roles in these groups to represent my organization's contributions to the Business Community & Constituency.



Experienced in Regulatory Process



Exceptional Communicator & Writer



Worked With CEO/GM & Sr. Mgt.



Civic, Industry & Social Networking

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Work History

2006-2009 Development/Regulatory Mgr.
Duke Realty Corp., Orlando, FL

I was responsible for all entitlements, regulatory agency interpretations and reviews and coordination with in-house and outside counsel for properties throughout Florida. This always required presentations to staff, P&Z boards and City/County Commissioners.

2004-2006 Development/Regulatory Mgr.
CNL/National Retail Properties, Orlando.
Same responsibility as above but also responsible for developing Investment Committee Pro Formas on a National Basis.

2000-2004 Commercial Sales Associate
Coldwell Banker Commercial, Orlando
I represented my clients in all regulatory and review processes to formulate property sales and entitlements.

1987-1999 Director of Business
Development WELBRO Constructors, Inc
In addition to being responsible for all client's regulatory issues I networked in Civic, Industry and Social Networks for New Business Development. I attended after hour's functions in support of company.

1985-1987 Private Consultant, Orlando
Regulatory Reviews & Entitlements.

1983-1985 Vector Constructors, Orlando
I was responsible for plans reviews, engineering calculations, construction documents and specifications working with subcontractors for project bidding.

1982-1983 Darden Restaurants Orlando
Site Administrator for company owned stores in the U.S. I performed all regulatory agency investigations stores throughout the U.S.

1970-1982 United States Air Force
Civil Engineers. My last assignment was in Civil Engineering Services Command Worldwide at staff agency level reporting to the Pentagon.

Education

*Bachelor's of Science, Marketing & Communications

University of West Florida

*Associates in Science, Civil Engineering

Community College of the Air Force

*Associates in Arts, Architecture

Los Angeles City College

Experience, Education & References

TESTIMONIALS

* *"Bill is always fair and understanding in our regulatory dealings. Making our relationship always positive."*

Roger Neiswender,
Director of Transportation
City of Orlando, Florida

* *"Bill's astute understanding of the Government regulatory process always assures us in securing our Permits & Entitlements."*

Steve Davis, CEO
WELBRO Building Corporation
Maitland, Florida

* *"Bill is always prepared to present his regulatory cases to both City and County Boards of Commissioners."*

Angelo Castillo, Commissioner/Vice Mayor
City of Pembroke Pines, Florida

* *"Bill understands both sides of "the counter". That is why he is continuously successful with Regulatory Agencies."*

Martin Berger,
Director of Development Management
Broward County, Florida

Additional References Available
Post Interview 863.424.7582

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